

U.S. Department of Justice

Washington, DC 20530

Supplemental Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**For Six Month Period Ending 3/31/16

(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No.

Development Counsellors International, Ltd.

4777

- (c) Business Address(es) of Registrant

215 Park Ave. South

Suite 1403

New York, NY 10003

2. Has there been a change in the information previously furnished in connection with the following?

- (a) If an individual:

(1) Residence address(es) Yes ☐ No ☐(2) Citizenship Yes ☐ No ☐(3) Occupation Yes ☐ No ☐

- (b) If an organization:

(1) Name Yes ☐ No ☒(2) Ownership or control Yes ☐ No ☒(3) Branch offices Yes ☐ No ☒

- (c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C
- ¹
- , state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☐If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☒

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
Jordan Robinson	Account Director	12/31/15

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
------	-------------------	-------------	----------	--------------

5. (a) Has any person named in Item 4(b) rendered services directly in furtherance of the interests of any foreign principal?Yes ☐ No ☒

If yes, identify each such person and describe the service rendered.

(b) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

Name	Residence Address	Citizenship	Position	Date Assumed
------	-------------------	-------------	----------	--------------

(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
Jordan Robinson	Account Director	12/31/15

(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
------	------------------------	-------------------	-----------------

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement?Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒
If yes, furnish the following information:

Foreign Principal

Date of Termination

8. Have you acquired any new foreign principal(s)² during this 6 month reporting period? Yes ☐ No ☒
If yes, furnish the following information:

Name and Address of Foreign Principal(s)

Date Acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principal(s)² whom you continued to represent during the 6 month reporting period.

Tourism Tasmania
Scottish Development Agency
PromPeru
Turismo Chile
Netherlands Foreign Investment Agency

10. (a) Have you filed exhibits for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A³ Yes ☐ No ☐Exhibit B⁴ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form NSD-3, sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form NSD-4, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐

If yes, identify each foreign principal and describe in full detail your activities and services:

Tourism Tasmania - Public Relations Program covering Trade

Scottish Development International - Public Relations program covering Trade and Media

PromPeru - Public Relations program covering Trade and Media

Turismo Chile - Public Relations program covering Trade and Media

Netherlands Foreign Investment Agency - Integrated Marketing Program

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes ☐ No ☒

If yes, describe fully.

⁵ "Political activity," as defined in Section 1(o) of the Act, means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.⁶

Date	From Whom	Purpose	Amount
10/1/15-3/31/16	Tourism Tasmania	Professional Fees	49,697.03
10/1/15-3/31/16	Scotland	Professional Fees	26,495.61
10/1/15-3/31/16	PromPeru	Professional Fees	85,323.77
10/1/15-3/31/16	Chile	Professional Fees	89,500.00
10/1/15-3/31/16	Netherlands	Professional Fees	255,046.00

\$506,062.41

Total

(b) RECEIPTS - FUNDRAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fundraising campaign⁷, any money on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D⁸ to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Foreign Principal	Date Received	Thing of Value	Purpose
-------------------	---------------	----------------	---------

6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
		Reimbursable Expenses for travel, catering, etc. as a representative of the clients listed in #9.	

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

Date	Recipient	Foreign Principal	Thing of Value	Purpose
------	-----------	-------------------	----------------	---------

(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

Date	Amount or Thing of Value	Political Organization or Candidate	Location of Event
------	--------------------------	-------------------------------------	-------------------

^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

V - INFORMATIONAL MATERIALS

16. (a) During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials?¹²
 Yes ☒ No ☐

If Yes, go to Item 17.

- (b) If you answered No to Item 16(a), do you disseminate any material in connection with your registration?
 Yes ☐ No ☐

If Yes, please forward the materials disseminated during the six month period to the Registration Unit for review.

17. Identify each such foreign principal.

Scottish Development International, Tasmania, PromPeru, Netherlands

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- ☒ Radio or TV broadcasts ☒ Magazine or newspaper ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

Electronic Communications

- ☒ Email
☐ Website URL(s): _____
☒ Social media websites URL(s): Twitter, Facebook
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- ☐ Public officials ☒ Newspapers ☐ Libraries
☐ Legislators ☒ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?
 Yes ☒ No ☐

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI - EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Print or type name under each signature or provide electronic signature¹³)April 29, 2016/s/ Carrie NepoeSigned

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.



2016 Brings New Opportunities for Business Travelers Visiting Scotland

Scotland Celebrates Accessibility, Modern Venues and the Year of Innovation, Architecture & Design

Signaling a great year ahead, Scotland – a land famous for its spectacular scenery, world-class architecture, vibrant culture and fascinating heritage – welcomes new innovations, exciting improvements and groundbreaking initiatives in 2016. An ideal meeting place, business travelers can take full advantage of Scotland's ease of access and refurbished venues, as well as a series of events celebrating the Year of Innovation, Architecture and Design, to create a one-of-a-kind experience.

Here is a snapshot of some of the most up-to-date innovations Scotland is offering to the business tourism industry:

- **NEW Flight Routes:** New routes offer enhanced connectivity between Scotland and North America. Launched last spring, American Airlines seasonal, May through September, daily non-stop flights from New York (JFK) to Edinburgh and WestJet's seasonal, May through October, daily direct flights from Halifax to Glasgow continues this year. Also on tap for 2016, Delta commences daily non-stop service from New York (JFK) to Edinburgh in May, Iceland Air connects North Americans to Aberdeen four times each week through Keflavik (KEF), and Air Canada Rouge initiates new seasonal non-stop flights three times a week to Glasgow from its Toronto hub (YYZ), beginning in June and continuing through September.
- **Infrastructure Investment:** Following last year's £7-billion investment (approximately \$10.15 billion USD) towards the country's tourism infrastructure, new venues continue to be unveiled in the coming years. Putting Aberdeen on the map as a go-to conference destination, the new Aberdeen Exhibition and Conference Centre (AECC), a £333m development, features a 12,500 person capacity flexible arena with a moveable stage, three adjoining hotels, additional office and leisure space, and an innovative energy center.
- **Hotel Development:** Country-wide developments include a £7 million expansion at Macdonald's Rusacks Hotel in St. Andrews and Borthwick Castle's reopening following a major refurbishment to incorporate modern comforts to the quintessential Scottish castle. The Gleneagles Hotel also recently opened a new £750,000, 2,500 square meter event space, The Gleneagles Arena and Trump Turnberry has an extensive multi-million pound plan to renovate the entire property with upgrades to the conference and banquet facilities.
- **Celebrating Innovation:** 2016 brings the Year of Innovation, Architecture and Design 2016 (YIAD), a year-long celebration showcasing how Scotland combines world-class science and technology with unique venues, warm hospitality and welcoming people, to make meetings memorable. Immersing travelers in awe-inspiring innovation, breathtaking architecture and brave, bold designs through new and exciting experiences and events including the Festival of Architecture, the National Museum of Scotland's 150-year anniversary commemoration, and walking tours taking place country-wide.
- **Scotland Goes Social:** VisitScotland brings the spirit of Scotland to life with a unique new social movement #ScotSpirit, meant to inspire travelers around the world and raise the profile of social tourism. Encouraging visitors and residents alike to share what the Scottish spirit means to them, VisitScotland has introduced 'The Seven Spirits of Scotland' – key

traits that can be found within the characters of the people and landscapes of the country – including warmth, humor, guts, spark, soul, determination and fun.

- **First-Ever Global Event Summit:** VisitScotland has partnered with the International Special Events Society and the IMEX Group to host the inaugural Global Event Summit. Taking place in April 2016, following IMEX in Frankfurt, the summit will bring together senior event professionals from across North America and Europe to partake in three-days of high level debate.

I'll follow up with you later in the week to gauge your interest in these story ideas. Assisted business tourism-focused press trips to Scotland are available for writers with an assignment or proven relationship with a strategic outlet for VisitScotland.

Best,



Scotland to Preview "Year of Innovation, Architecture and Design" at IMEX America

VisitScotland and 18 key travel partners to share new developments at IMEX Booth

Edinburgh, Scotland (September 15, 2015)— VisitScotland and 18 industry partners are gearing up to show meeting planners at IMEX America how Scotland's innovations are transforming the meeting experience in Scotland.

Based on Scotland's success at IMEX America last year, VisitScotland has expanded the size of its booth by 40% to 2,000 square-feet and increased the number of partners on its stand from 14 to 18.

In 2016, Scotland will launch the Year of Innovation, Architecture and Design 2016, part of the Winning Years campaign. At IMEX America, VisitScotland and partners will showcase how Scotland combines world-class science and technology capabilities with unique venues, warm hospitality and welcoming people, to make meetings memorable.

What's New with Scotland's IMEX Partners:

Aberdeen Exhibition and Conference Center (AECC): Greeting more than 300,000 meeting and event attendees each year, the Aberdeen Exhibition and Conference Center is the largest conference center in North Scotland. New flights on Iceland Air, slated to commence on March 9, 2016, will provide North Americans with more access to Aberdeen four times each week.

The Balmoral Hotel: Preferred by meeting planners for ease in accessibility and venue flexibility, this iconic property has 188 suites and rooms, 10 conference suites, and readily available history and culture experiences. The Balmoral's Michelin-starred restaurant, Number One, was fully refurbished in January 2015 and is prepared to host meeting delegates.

Cashel Travel: Experts in conference planning in Scotland, Cashel Travel's dedicated team oversees the coordination of business and conference events. From initial planning stages to evaluating the experience, Cashel Travel excels in ensuring every meeting arrangement has been satisfied.

Convention Edinburgh: Scotland's capital city is known for its cultural heritage fused with modern touches. On May 27, 2016, Delta will commence daily service from New York JFK direct to Edinburgh, making the city even more accessible. Planners will also benefit from new venue developments including a £7 million refurbishment of the Scotch Whisky Experience's top floor events suite unveiled in June 2015.

Edinburgh International Conference Centre (EICC): Situated in the heart of Edinburgh, the EICC is a purpose built conference center with a multitude of meeting space and exhibit hall, accommodating anywhere from 24 to 2,000 delegates. The Lennox Suite opened in May 2013, providing an innovative moving floor that transforms the 17,115 square-foot space from flat-floored exhibition space, to a tiered theatre for

2,000 delegates or a performance arena for 1,400 spectators in a fraction of the time required in conventional event spaces.

Fairmont St. Andrews: Situated with stunning clifftop views of St. Andrews and the North Sea, the 520-acre, five-star Fairmont St. Andrews has 15,000 square feet of flexible meeting space, including external doors to allow vehicle access, theater-style auditorium and ten multi-purpose large and small meetings rooms with natural daylight. The steak and seafood restaurant, St. Andrews Bar and Grill, relaunched in September 2015, while in July 2015, La Cucina, the Italian restaurant, added a private dining room.

Glasgow City Marketing Bureau (GCMB): Glasgow's marketing bureau is engaged in a wide range of activity aimed at delivering economic and social benefits for Glasgow through leisure and business tourism. In the coming months, three new hotels, including Village Hotel, Travel Lodge and Styles Hotel, are set to open in Glasgow which will collectively add nearly 400 rooms to the city's accommodation inventory.

The Gleneagles Hotel: In May 2015, the £750,000 Gleneagles Arena opened. The 2,500 square-meter space is ideal for product launches, team-building, exhibitions, concerts and conference events, with the capacity to host 2,250 guests. Also new is the property's Outlander group itinerary which showcases Scotland's highland scenery, and the five-day Spectacular Scotland Incentive program which is jointly produced by both the Gleneagles Hotel and The Balmoral Hotel.

In2Scotland: As a comprehensive destination management company, In2Scotland offers a wide range of services including orchestrating meetings, conferences and incentive trips.

Macdonald Hotels & Resorts: With thirteen hotels in Scotland, between Glasgow, Edinburgh and the countryside, Macdonald Hotels & Resorts has properties that accommodate all types of groups. The Rusacks Hotel, which overlooks the 18th green at The Old Course at St. Andrews, will soon undergo a £7 million expansion, including 44 glass-fronted suites, rooftop restaurant, bar and terrace.

Old Course Hotel Golf Resort & Spa: Located on the world's most famous golf course, The Old Course Hotel features 144 lavishly refurbished bedrooms and suites. The resort received several awards including the prestigious investors in People Gold Accreditation, the most successful framework for business improvement through people in the UK, AA Notable Wine List Award and Visit Scotland's 'Taste Our Best' award.

Principal Hayley Hotels: Two of Principal Hayley's four-star properties, the Grand Central Hotel in Glasgow and The Roxburghe in Edinburgh, received no less than four accolades at the 12th annual Scottish Hotel Awards this year. Another one of its properties, The George Hotel, located in the heart of Edinburgh's most famous addresses, offers the grand King's Hall or Hanover Suite with seating for 100-300 guests. At the top of the hotel is the unique Forth View suite that offers views across Edinburgh ideal for business meetings.

Scottish Exhibition and Conference Centre (SECC): The SECC is situated in the heart of Glasgow, Scotland's cultural and commercial capital, and is one of the UK's largest integrated venues, purpose-built to provide exhibition, conference and concert space. Capable of delivering events to well over 10,000 delegates, the SECC has space with flexibility; from the iconic Clyde Auditorium to the Loch Suite of meeting rooms, all joined to 22, 355m2 of exhibition space. The newest addition to the campus, The SSE

Hydro, has a capacity of 13,000 and is consistently ranked by Pollstar in the top three arenas globally.

Sheraton Grand Hotel and Spa, Edinburgh: With 14 meeting rooms in total, many offering flexible meeting space, natural light and city views, Sheraton Grand Hotel and Spa, Edinburgh, can accommodate events of all sizes. In particular, at almost 1,700 square-feet, the Edinburgh Suite is the city's biggest hotel venue. The hotel has been awarded numerous accolades including "Scotland's Leading Hotel" by World Travel Awards, and "Business Hotel of the Year" and "Banqueting Team of the Year" by the Scottish Hotel Awards.

Spectra: Offering 60-years of top-tier destination, conference and event management, Spectra knows how to craft a winning meeting, conference or event in Scotland while tapping into years of established working relationships with Scotland's premier venues. Spectra has again been named one of the 25 Top DMCs in the July edition of Special Events the "official and premier magazine of the special events industry in North America".

Trump Turnberry, A Luxury Collection Resort: Located on Ayrshire coastline with views of the Ailsa Craig and beyond, the Trump Turnberry has a selection of newly refurbished meeting rooms, taking its total number of spaces to eight. In June 2015 they also opened the new Trump Turnberry Clubhouse. An extensive multi-million pound plan to further renovate the property and Alisa course will upgrade the conference and banquet facilities, create a new world class 18-hole pitch, add a new spa and open 500 person ballroom with panoramic sea views.

Visit Inverness Loch Ness: Visit Inverness Loch Ness offers meeting planners a comprehensive resource for planning and booking meetings and conventions to this beautiful part of Scotland. Established in March 2014, Visit Inverness Loch Ness is the first Tourism Business Improvement District (BID) in the UK with over 400 member businesses ranging from Inverness Airport and distilleries to self-catering and B&B accommodation.

The Waldorf Astoria Edinburgh – The Caledonian: Affectionately known among locals as "The Caley," the Waldorf Astoria Edinburgh has eight flexible meeting rooms that can accommodate up to 250 guests. The Edinburgh International Convention Centre is a 5-minute walk from the hotel, making it perfect location for concurrent, off-site meetings.

About VisitScotland

VisitScotland is Scotland's national tourism organization. Its core purpose is to maximize the economic benefit of tourism to Scotland. VisitScotland's Business Tourism Unit, drives meeting and incentive business and generates more than \$800 million in revenue annually for the country. For information about business tourism in Scotland—press releases, tourism statistics and frequently asked questions—go to www.conventionscotland.com/US.

To schedule a meeting with VisitScotland at IMEX America, interview opportunities, or for sources who have planned a meeting in Scotland, contact Tara.Barnes@aboutdci.com or (212) 444-7166.

###

For Immediate Release

The Netherlands Prime Minister Meets with Top U.S. Business Executives in California

Prime Minister Mark Rutte promotes innovation collaboration

SAN FRANCISCO (February 2, 2016) – Some of the biggest names in Corporate America met last night with Prime Minister Mark Rutte of the Netherlands, who visited California this week to meet with major tech companies, startup entrepreneurs and knowledge institutes in and around Silicon Valley. He was accompanied on the trip by Neelie Kroes, Special Envoy for Startup Delta, an organization that collaborates with more than 10 Dutch tech hubs to make the Netherlands the largest startup ecosystem in Europe.

As part of his visit, the Prime Minister invited top executives from the Bay area to an investment dinner, hosted by the Netherlands Foreign Investment Agency (NFIA), which helps international companies establish and expand operations in the Netherlands. Amazon, Google, IBM, Intel, Guess, Palo Alto Networks, Dolby, Applied Materials, Netflix, NetApp, Nike, Twitter, GoPro, BioMarin and Salesforce were among more than two dozen companies represented at the gathering of American investors in the Netherlands.

With the Netherlands and Silicon Valley both at the forefront of innovation, Prime Minister Rutte and Neelie Kroes also met with a number of other California companies with operations in the Netherlands, including Facebook, Tesla, Cisco, Apple, Uber and Planet Labs. A visit to Stanford University is planned for today to discuss further collaboration between Stanford and Dutch Universities.

The U.S. is the largest foreign investor in the Netherlands, with North American companies generating \$1.6 billion in capital investment and creating 4,519 direct new jobs in the Netherlands in 2015. The 75 projects by North American companies included European headquarters, marketing and sales offices, service centers, distribution, manufacturing and R&D facilities across sectors ranging from information technology to life sciences & health.

"The Netherlands is very pro-business and is a great gateway to Europe for North American companies," said Jan-Emile van Rossum, Executive Director of NFIA North America. "We offer companies remarkable technology strengths, world-class infrastructure, a highly educated workforce that speaks English fluently, a creative mindset and supportive corporate tax structure. It's no wonder more and more companies are going Dutch."

The NFIA maintains U.S. offices in Atlanta, Chicago, Boston, New York City and San Francisco. For more information, visit www.investinholland.com.

###

Media Contact:

Rebecca Gehman
Development Counsellors International
Rebecca.Gehman@aboutdci.com
212-725-0707

The Netherlands Prime Minister and Flanders Minister-President Meet with U.S. Executives in Atlanta

Prime Minister Mark Rutte and Minister-President Geert Bourgeois visited Atlanta to promote U.S. investment in the Netherlands-Flanders region

ATLANTA (October 7, 2015) – Prime Minister Mark Rutte of the Netherlands and Minister-President Geert Bourgeois of Flanders, Belgium visited the Atlanta region this week for an economic mission to promote the strong business and cultural ties between the Netherlands-Flanders region and Atlanta.

During the mission, the Prime Minister and Minister-President invited top executives from the Atlanta region to an investment luncheon, hosted by the Netherlands Foreign Investment Agency (NFIA) and Flanders Investment and Trade (FIT). Companies with existing operations in the Netherlands-Flanders region were represented at the event, including Coca-Cola, Delta, Graphic Packaging, Infor, Interface, ICE (Intercontinental Exchange), Mohawk and UPS.

The U.S. is the largest foreign investor in the Netherlands-Flanders 'Business Delta.' Likewise, several companies from the Netherlands-Flanders have operations in the Atlanta region—including KLM, VanderLande Industries, Barco, Bekaert, BCD Group and Unibind.

The community of Dutch and Flemish companies in the Atlanta region continues to grow, with new investment announcements being made during the mission by Dutch-based companies Backbase, a financial technology firm, and Fokker Aerostructures, an aircraft systems manufacturer. On top of that, Flemish steel wire manufacturer Bekaert is at this very moment reinvesting \$29 million in its production plant in Rome, Ga. while Aluvision, a manufacturer of modular aluminum systems, is about to open a 30,000-square-foot production facility in Duluth, Ga.

Other activities included in the mission's agenda were meetings with Georgia Governor Nathan Deal, Atlanta Mayor Kasim Reed, Ambassador Andrew Young, the Federal Reserve Bank of Atlanta and the Atlanta Chamber of Commerce.

"With shared strengths in financial technology, cybersecurity and logistics, the Netherlands-Flanders region and Atlanta are strategic economic partners," said Allison Turner, Director of NFIA's Atlanta office.

Last year, both FIT and NFIA assisted in the attraction of nearly \$4.5 billion in capital investment by 125 companies ranging from European headquarters to manufacturing plants. Among the leading North American companies opening or expanding were Google, Netflix, ExxonMobil, Palo Alto Networks, Chauvet, Celanese, Sparkcentral, Medline, Cargill, American Eagle, Mohawk, Ball Corporation, Conwed and PPG Industries.

"Thanks to Flanders' and the Netherlands' competitive tax offerings, highly educated, English-speaking talent pool and superior logistics and technology infrastructure, North American companies continually choose our 'Business Delta' as their gateway to Europe," Wim Van Cauteren, Investment and Trade Commissioner at FIT Atlanta, noted.

The NFIA maintains U.S. offices in Atlanta as well as Chicago, Boston, New York City and San Francisco, whereas FIT is based in New York, Chicago, San Francisco, Los Angeles and Atlanta. For more information, visit www.investinholland.com and www.investinflanders.com.

###

Media Contact:

Rebecca Gehman
Development Counsellors International
Rebecca.Gehman@aboutdci.com
212-725-0707

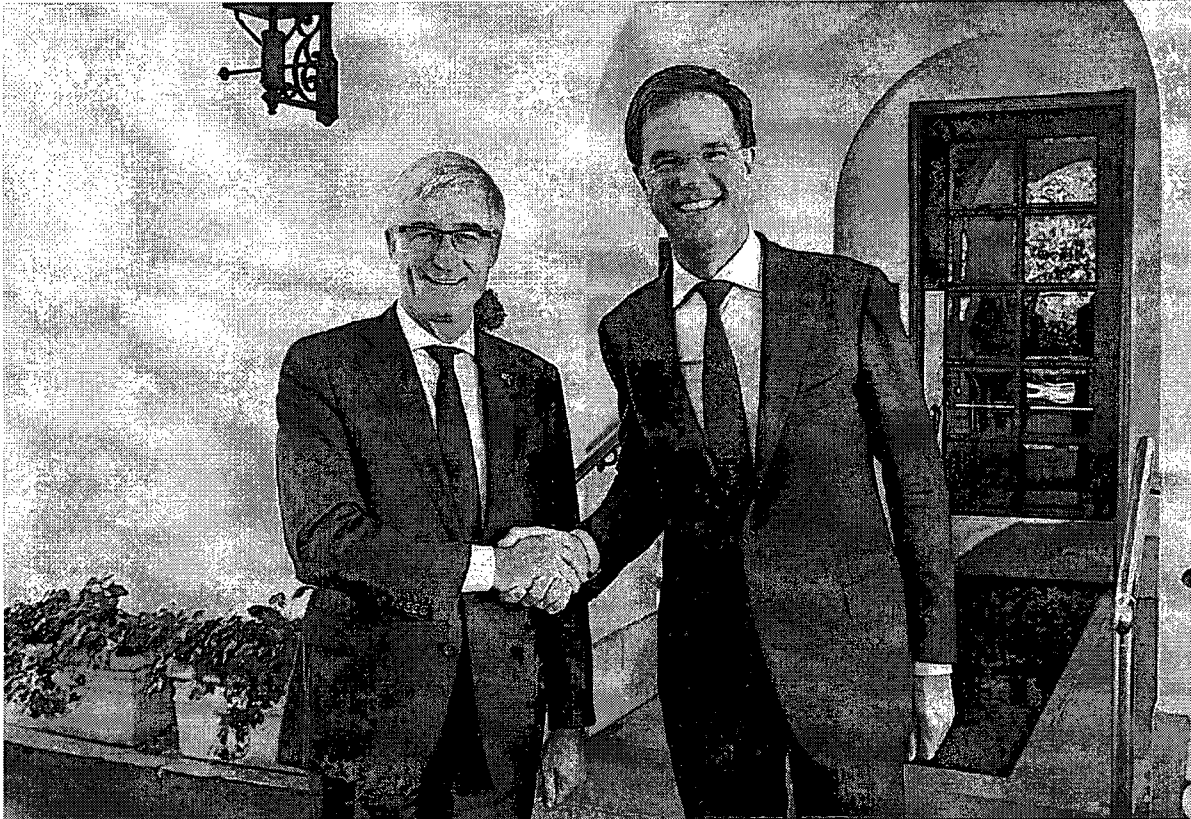
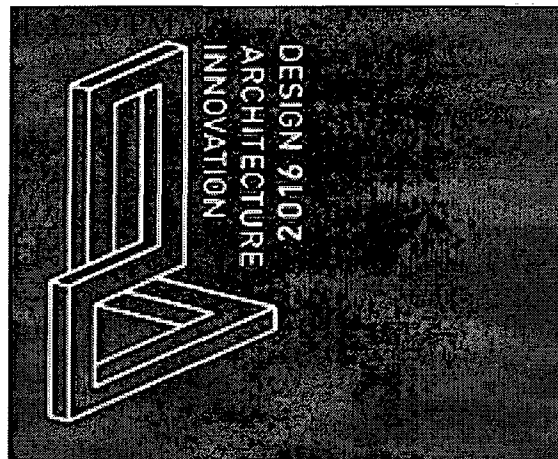


Photo credits: CatMax Photography Atlanta

Flanders Minister-President Geert Bourgeois (left) and Netherlands Prime Minister Mark Rutte (right) led a U.S. economic mission in Atlanta this week to promote business and cultural ties between the Netherlands-Flanders region and Atlanta. During the mission, the Prime Minister and Minister-President invited top executives from the Atlanta region to an investment luncheon, hosted by the Netherlands Foreign Investment Agency (NFIA) and Flanders Investment and Trade (FIT). Photo credit: CatMax Photography.

VISITSCOTLAND BUSINESS EVENTS



NEW YORK LUNCHEON



EUROPE & SCOTLAND
European Regional Development Fund
Investing in a Smart, Sustainable and Inclusive Future

Save the date to join VisitScotland for a special event to connect with our team, discover what's new in Scotland for the Year of Innovation, Architecture and Design, and learn of upcoming initiatives to help your readers plan future meetings and incentives in Scotland.



**Wednesday,
April 6, 2016**

12:00 p.m. to 2:00 p.m.

**Invitation to follow with
event location and details.**

Event hosted by VisitScotland Business Events and produced by Development Counsellors International.

For Immediate Release

Foreign Investment in the Netherlands Creates 9,300 Jobs in 2015

North America Remains Holland's Leading Investor with 75 Projects across Industries

NEW YORK (January 22, 2016) – The Netherlands reported a strong year for foreign investment in 2015, driven by North American projects. The Netherlands Foreign Investment Agency (NFIA) and its regional partners in the Invest in Holland network assisted in the attraction of more than 300 foreign investment projects in 2015, representing \$2.04 billion in capital investment and the creation of more than 9,300 new jobs. Nearly two thirds of these projects were directly supported by NFIA, which helps international companies establish and expand operations in the Netherlands.

For NFIA, the U.S. and Canada drove the investment momentum with 75 projects and more than \$1.6 billion in capital investment, generating 4,519 direct jobs. Once again, headquarters were at the forefront of North American investment, with 19 projects overall, followed by 15 marketing and sales projects and 12 service centers. Distribution, manufacturing and R&D projects were also active in 2015 and spanned across industries, with information technology and life sciences & health as the leading sectors.

"The Netherlands continues to be a major draw for North American companies," said Jan-Emile van Rossum, Executive Director of NFIA North America. "Holland's highly educated, English-speaking workforce, excellent logistics and technology infrastructure, and supportive corporate tax structure make the Netherlands a natural fit for U.S. and Canadian companies looking to expand into Europe."

The U.S. remains the main source of investment projects for the NFIA, generating more than one-third of all projects. Stryker, Netflix and Sealed Air were among U.S. companies that opened European headquarters in Holland last year, while Forever 21 and Carnival announced significant investments to expand their Dutch presence — Forever 21 increasing its European distribution capacity by building a new facility in Bergen op Zoom and Carnival at its Almere campus. Tesla also opened a new car factory in Tilburg and IBM opened a design hub in Groningen.

Holland's largest investment came from ExxonMobil, which is investing \$1 billion to expand its refinery in Rotterdam. Michael Kors, which began construction on a 1-million-square-foot European distribution center last year, had the largest project in terms of jobs.

The NFIA has U.S. offices in Atlanta, Boston, Chicago, New York City and San Francisco. For more information, visit www.investinholland.com.

###

Media Contact:

Daniel Curren

daniel.curren@aboutdci.com

212-725-0707



Subject Line: You're Invited: Join VisitScotland Business Events for New York Luncheon 4/6/16

<TK Name>:

Join VisitScotland for a special event to connect with our team, discover what's new in Scotland for the Year of Innovation, Architecture and Design, and learn of upcoming initiatives to help your readers plan future meetings and incentives in Scotland.

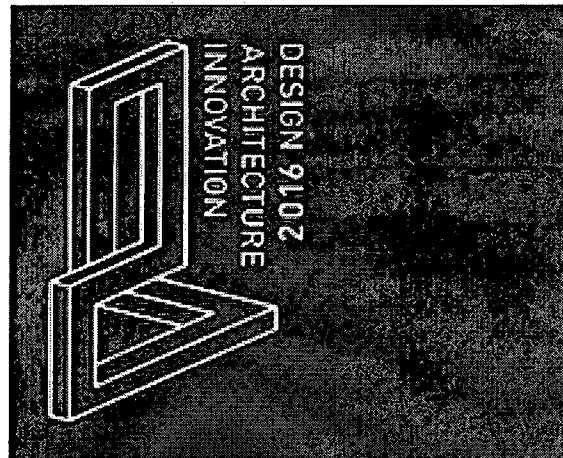
Wednesday, April 6, 2016; 12-2pm
Park Lounge (Gansevoort Park Avenue)
420 Park Avenue South (at 29th Street)
New York, NY 10016
www.gansevoorthotelgroup.com

Please RSVP to kyrsten.cazas@aboutdci.com. Invitation is non-transferable. Guests must RSVP.

Event hosted by the VisitScotland Business Events and produced by Development Counsellors International.

###

VISITSCOTLAND BUSINESS EVENTS



NEW YORK LUNCHEON



EUROPE & SCOTLAND
European Regional Development Fund
Investing in a Smaller, Sustainable and Inclusive Future

Join VisitScotland for a special event to connect with our team, discover what's new in Scotland for the Year of Innovation, Architecture and Design, and learn of upcoming initiatives to help your readers plan future meetings and incentives in Scotland.



**Wednesday,
April 6, 2016**

12 p.m. to 2 p.m.

**Gansevoort Park Avenue
Park Lounge**

**420 Park Avenue South
(at 29th Street)
New York, NY 10016**

RSVP to kyrsten.czas@aboutdci.com

Event hosted by VisitScotland Business Events and produced by Development Counsellors International.

From: Stella Tsitsipatis
<stella.tsitsipatis@aboutdci.com>

HTML Plain text

Subject: Join PromPeru for Breakfast at IMEX
America



Dear ,

On behalf of **PromPeru**, I am cordially inviting you to a very special VIP Breakfast during IMEX America in Las Vegas. Please join us on **Wednesday, October 14th at 9am** at the **Peru Booth - Number 1036**.

The Breakfast will be a great networking opportunity to learn about what amazing Peru has to offer as a meeting and incentive destination.

If you already have placed a program in Peru, please let me know as we would be delighted to offer you a special opportunity during the breakfast event.

Seats are limited so please RSVP your attendance by Wednesday, September 30th to stella.tsitsipatis@aboutdci.com.

I look forward to receiving your RSVP!

Best,
Stella

STELLA TSITSIPATIS

News regarding Peru's MICE industry

No Images? [Click here](#)



Peru is a land of contrasts, where snow-capped mountains meet giant sand dunes and the lush Amazon rainforest, with near-perfect waves to surf and vibrant cities to explore. See below the roundup of developments throughout the country:

New Convention Center in Lima Welcomes First Event in October

The first major convention center of Lima hosted its first event this October when thousands of attendees from 184 countries met for the World Bank and International Monetary Fund meeting to discuss issues related to the fight against poverty and international economic development and finance. Measuring 262,500 square feet, the building stands ten floors tall and positions Peru as a top destination for international events.

New National Park in Peru to Protect 3.3 Million Acres of Amazon Rainforest

Peruvian president, Ollanta Humala, has approved creation of Sierra del Divisor National Park. The park will span more than 3.3 million acres protecting a large area of the Amazon Rainforest. Sierra Del Divisor is the final link in the Andes-Amazon Corridor, a protected block of land that stretches more than 1,100 miles from the Peruvian Andes to the Brazilian Amazon. After two decades of collaborative efforts from CEDIA (Center for the Development of an Indigenous Amazon) and Rainforest Trust, a U.S. based non-profit organization, this monumental initiative to protect one of the world's greatest strongholds for biodiversity is underway.

LATAM Announces New Service from Washington, D.C. to Lima LATAM, Latin America's largest airline, announced new routes for international long-haul and regional flights in Peru. Starting in December, LATAM will provide new routes from its hub in Lima to Montevideo, Uruguay; Antofagasta, Chile; and in 2016, a route from Lima to Washington, D.C. The airline is also awaiting regulatory approval to proceed with potential flights from Sao Paul, Brazil to Johannesburg, South Africa. Once approved, the route to South Africa will make LATAM the only Latin American airline to connect the two continents.

Inkaterra La Casona Named One of the Top 25 Hotels in South America by Condé Nast Traveler's Readers' Choice Awards 2015 Inkaterra La Casona ranked third in the Top 25 Hotels in South America by Condé Nast Traveler's Readers' Choice Awards 2015. The publication credited the hotel's sixteenth-century architectural allure paired with intimate colonial-style charm, and the unique courtyard and top dining features on the grounds.

Peru Hosts FAM Trip to Lima and Machu Picchu

In an effort to leverage Peru as a top destination for meetings and incentive programs, PROMPERÚ hosted a familiarization trip in November to Lima, Cusco, and Machu Picchu. Nine meeting planners and one journalist toured the country's top facilities and cultural sites during the visit.

REMINDER: Machu Picchu Citadel and Inca Trail Open During Renovations

The Machu Picchu Historic Sanctuary is Peru's most visited natural protected area. Therefore, Peru is dedicated to the preservation of this ancient wonder. Renovations are scheduled for next year, April 2016 for the Machu Picchu Mountains. The entrance to Huayna Picchu Mountain will be suspended from April 1st to 15th, and to Machu Picchu Mountain from April 16th to 30th of next year. However, the citadel of Machu Picchu and the Inca Trail will in no way be affected and will remain open to tourist visits during this time period.

Development Counsellors International
215 Park Avenue South
New York, NY 10003

Preferences | Unsubscribe



Peru, the land of the Incas, is a wealth of different worlds, all with their own individual landscapes, sounds, colors and tastes. The diversity of cultural and natural spaces in the Coast, Mountains and Jungle of Peru, the great air connectivity, a variety of hotels and a new state-of-the-art convention center to open soon in Lima, make Peru a unique destination to host your next program!

We will be in your area in December and would love to meet with you and your team! Along with our colleague representing PromPeru, I will be joined by local partners from Marriott Hotels, Coltur DMC, and Lima Tours DMC.

As we are all very eager to share with you all that Peru has to offer as a Meetings Destination, can you kindly advise if you are available to meet with us during any of the following times:

Monday, December 7th at 9am; 11am; 1pm; or 3pm

Tuesday, December 8th at 9am; 11am; 1pm; or 3pm

I look forward to hearing from you regarding your availability! Please contact me at stella.tsitsipatis@aboutdci.com or 1-212-444-7176.

Best,

Stella Tsitsipatis
Account Manager, Business Events
Development Counsellors International

P.S. – For more information on Peru as a meetings destination, please click [HERE](#)

Development Counsellors International
215 Park Avenue South
New York, NY 10003



FORWARD

[Preferences](#) | [Unsubscribe](#)

No trip to Chile is complete without sampling the region's world-class wines. As one of the world's largest wine producers, Chile boasts more than 120 vineyards for visitors to enjoy, alongside distinctive cuisine and spirits that reflect the geographical diversity and rich heritage of the country.

With innovative approaches evolving the Chilean wine experience, visitors can savor the moment with creative wine pairings, one-of-a-kind accommodations, and winery tours and excursions that can only be found in Chile. Read on to learn more about the latest developments to plan your next sip, and your next stay.

We are pleased to offer you a deskside wine tasting with Chilean wine expert Marybeth Bentwood, U.S. executive director of Wines of Chile. Let us know if you would like to sample Chile's world-class wines firsthand!

For more information or to arrange a time to speak with Juan Lopez of the Chile Tourism Board, please email me at kimberly.miller@aboutdci.com or call (415) 529-1845.

Look forward to hearing from you!

PIONEERING WINEMAKER MARCELO RETAMAL

Influential winemaker Marcelo Retamal rose to fame through his work at Viña De Martino, where his team launched the first wine to be produced and exported as Carmenere, Chile's signature grape. He has since produced award-winning wines through his passion for the varietal and his extensive research of industry best practices worldwide. Retamal directed his creativity and expertise to a passion project in Chile's Itata Valley, reviving an old winemaking tradition from rural Chile of using large earthenware jars. In De Martino's Viejas Tinajas, wine enthusiasts will discover a wine that is more authentic, more original – more Chilean.

Today, Retamal continues to push the boundaries of Chilean winemaking, exploring the terroir of northern Chile by planting vines from the central region – resulting in distinctive wines being produced today at Elqui Valley's Viñedos de Alcohuz and Tabalí in Limarí Valley.

PERFECT PAIRINGS AT SANTIAGO'S RESTAURANTE 99

At Restaurante 99 in Santiago's bustling Providencia neighborhood, head chef Kurt Schmidt (formerly of Taller De Raiz and Boragó Santiago, where he worked with the celebrated Rodolfo Guzman) serves up a menu of simple, surprising dishes with a focus on local ingredients, many straight from Santiago's Mercado Central. The nine-course tasting menu is served with meticulously curated wine pairings, with a focus on natural/biodynamic wines from independent and local producers.

YOUR NEXT STAY: CHILEAN WINE COUNTRY

- **Lapostolle Residence:** With extraordinary views of the Apalta vineyards and the surrounding mountains, Lapostolle Residence is the perfect place to enjoy nature with sophistication in Chile's Colchagua Valley. Enjoy serenity and privacy in one of only four suites nestled into the native forested hillside of the valley. Each casita has a unique design inspired by the four varietals that are part of the blend of Clos Apalta: Cabernet Sauvignon, Petit Verdot, Merlot, and Chile's signature Carmenere.

- **Tinto Boutique Hotel:** Opened in October 2014 in the heart of Santiago's Bellavista neighborhood, Tinto Boutique Hotel is an 8-room boutique hotel built in a 1927 art deco house. The hotel is decorated in shades of black and white, with glass mirrors and a grand spiral style staircase that leads to the pool. The hotel's unique concept aims to introduce guests to Chilean wine, greeting guests on arrival with a glass of wine, with a bottle from a boutique Chilean vineyard in each room. A small wine shop and guided tours are also available.

DO MORE THAN SIP & SAVOR: CHILE'S WINE COUNTRY EXCURSIONS

- **Winemaker for a Day:** At Casas del Bosque in the Casablanca Valley, join a group of friends or family to create the wine you've always wanted! Participants are instructed and guided to make their own blend with different grape varieties to achieve premium wines. Other activities offered include pruning at the vineyard (July/August), harvesting grapes (March/April), and a cooking class with the chef at Casa Mirador, along with outdoor activities including a bike tour and a picnic enjoying the scenery of Casablanca.
- **Traditional Chilean Rodeo:** Viña Casa Silva in Chile's Colchagua Valley has been producing some of Chile's finest wines for five generations. The family's love of traditional life is evident from the extensive equestrian facilities they have developed at the Angostura estate. Visitors to the on-site restaurant, hotel or wine bar can take in the sights of the Casa Silva polo team in action or local Huaso cowboys demonstrating their skills in the rodeo stadium. Visitors are also able to learn to horse-ride, participate in the show-jumping arena, or even learn the traditional Cueca dance – all surrounded by the beautiful vineyards with the dramatic backdrop of the Andes Mountains.
- **Wine Tasting Course:** At Viña Viu Manent in the Colchagua Valley, enjoy a tasting course where you'll learn about wine tasting, wine history and food pairings with prestigious sommelier Mariana Martinez. Other special programs include a horseback carriage tour, Winemaker for a Day, and Harvest Experience. The winery is also home to an equestrian club directed by professional instructors with vast experience in Chile and abroad, with horseback tours, riding classes, and polocrosse.
- **Tour Chile's Oldest Wine Valleys:** Upscape has introduced a new wine tour exploring the Maule and Curico wine valleys, among the oldest and largest in Chile but least known. Located 3.5 hours south of Santiago, here visitors will find the País grape, the first to arrive in Chile, alongside some of the country's most cutting-edge wines, with new varieties that include Carignan and Cabernet Franc. The region is also a hotspot for Chile's famed Carmenere. Visitors will enjoy an overnight stay at Mingre Lodge, an antique hacienda that is part of the J. Bouchon winery, with a Chilean BBQ and a starlit soak in an outdoor hot tub.
- **New Tours at Vik Vineyard:** VIK Vineyard recently debuted a range of daily tours & tastings for visitors. Guests can tour the Winery at VIK to learn about the philosophy of precision viticulture and viniculture, including a tasting of the exceptional VIK vintage plus three barrel tastings, or a tour of the 11,000-acre vineyard by SUV. While visiting, enjoy a delicious lunch with a daily menu prepared by Chilean chef Rodrigo Acuña Bravo, highlighting local products, cuisine and the VIK wine. Children's tours are also available, as well as horseback riding, hiking and mountain biking experiences.

A SEASON FOR CELEBRATION: HARVEST FESTIVALS

From February to May, the grape harvest season is in full swing with several major wine festivals, or *vendimias*, taking place in Chilean wine country. For wine lovers, this is the perfect time to check out the country's great wine valleys, enjoy traditional food and dance, and taste wine straight from the vineyard!

- **Colchagua Valley Wine Harvest Festival (March 2016):** Colchagua offers a range of diverse accommodations, outstanding local cuisine, and tours of the wineries and vineyards which span more than 75 square miles across the region. The festival takes place in the Plaza de Armas in Santa Cruz, the epicenter for all wine activities taking place throughout the year in the Colchagua Valley. The festival includes the participation of the 14 Wineries of Colchagua, with the opportunity to try out the best Carménères of Chile and other non-traditional wines, such as Mourvèdre, Carignan, Garnacha or Petit Verdot.
- **Curicó Valley Wine Harvest Festival (March 2016):** Celebrating its 30th anniversary in 2016, this three-day festival in Curicó (about 120 miles south of Santiago) is the oldest wine celebration in Chile. In addition to a sampling of cultural and gastronomic activities, attendees can sample wines from throughout the Curicó Valley Wine Route and enjoy family-friendly entertainment, including the election of the Wine Harvest Queen.
- **Casablanca Valley Wine Harvest Festival (April 2016):** The fourth edition of this festival will be celebrated in the main plaza of the city of Casablanca, about 30 miles west of Santiago, which is home to many of Chile's best Sauvignon Blancs and Pinot Noirs. The Casablanca Valley, along with Valparaíso, has been recognized among the Great Wine Capitals of the World. Among the main innovations to stand out in the valley are a sparkling wine bar and a boutique shop offering traditional wine products, in addition to the local handicraft and cuisine.

#